Networking is a valuable step in organizational savvy. Bill Gentry and Jean Leslie suggest that you “think of networking as a way to build and enhance a support group of diverse people.” You need that support group to be organizationally savvy.

Print this activity, and use the space below to map your network or simply start on a blank piece of paper. Put your name in the circle and begin to draw lines out to show their connections to you. Take the next step and think about who you would like to add to your network because of their influence, power, reputation, or ability to get resources. Connect them to people to whom you are already connected. Look for patterns in your network. Look for gaps in your network. Do you have all the areas in your organization covered? If not, what can you do about it?

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