



Leadership Bench: **Europe**

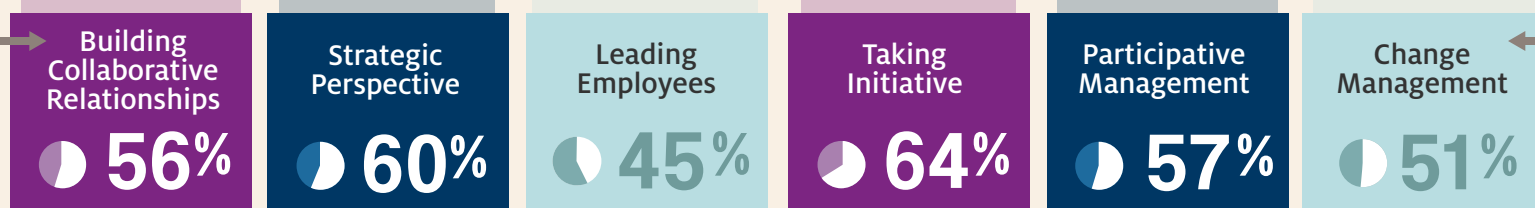
How prepared are **leaders** for success according to their bosses?

The 6 Most Important Leader Competencies



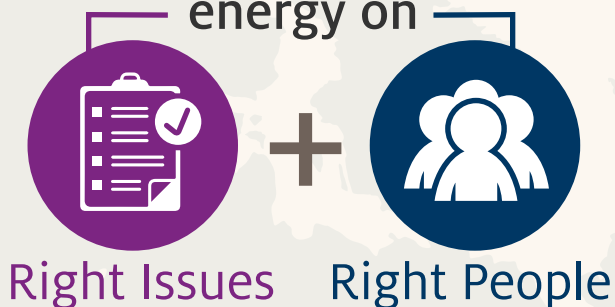
Today's leaders are **not** prepared

Percentage of leaders who were rated 'at least proficient' by their bosses



#DataDrivenLeadership

Leaders must focus their energy on



Leaders must use

Informal Influence Behaviors

rather than

Positional / Hierarchical Power

Research



Our findings are based on a 2011-2015 sample of 1,967 leaders across 34 countries in Europe (69% men). Leaders' bosses provided the importance and proficiency ratings.



Strong Professional Networks
(and personal too)

which can *critically improve* a leader's ability to *build collaborative relationships*